### **Health** Work

# Stack Creative Agency

#### **Contact**

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## 01 About Us

#### Who We Are

Passion. It's why we get up every morning, and what we put into every move we make. Whether we're designing distinctive print and collateral campaigns, shooting memorable television spots, or simply creating compelling communications that move your brand forward. It's the elixir that keeps our brains fired up, our ideas ahead of the curve, and our clients very happy.

Stack Creative Agency is a multi-disciplinary, graphic design and a full-service advertising/marketing agency capable of servicing all of your requests short of leaping tall buildings in a single bound. The Stack Creative team is comprised of talented designers, writers, strategists and web-social savvy types. It is a group that represents extensive experience in business-to-business and consumer marketing. Name just about any business issue or product category and chances are we have someone who has worked on it at some point.

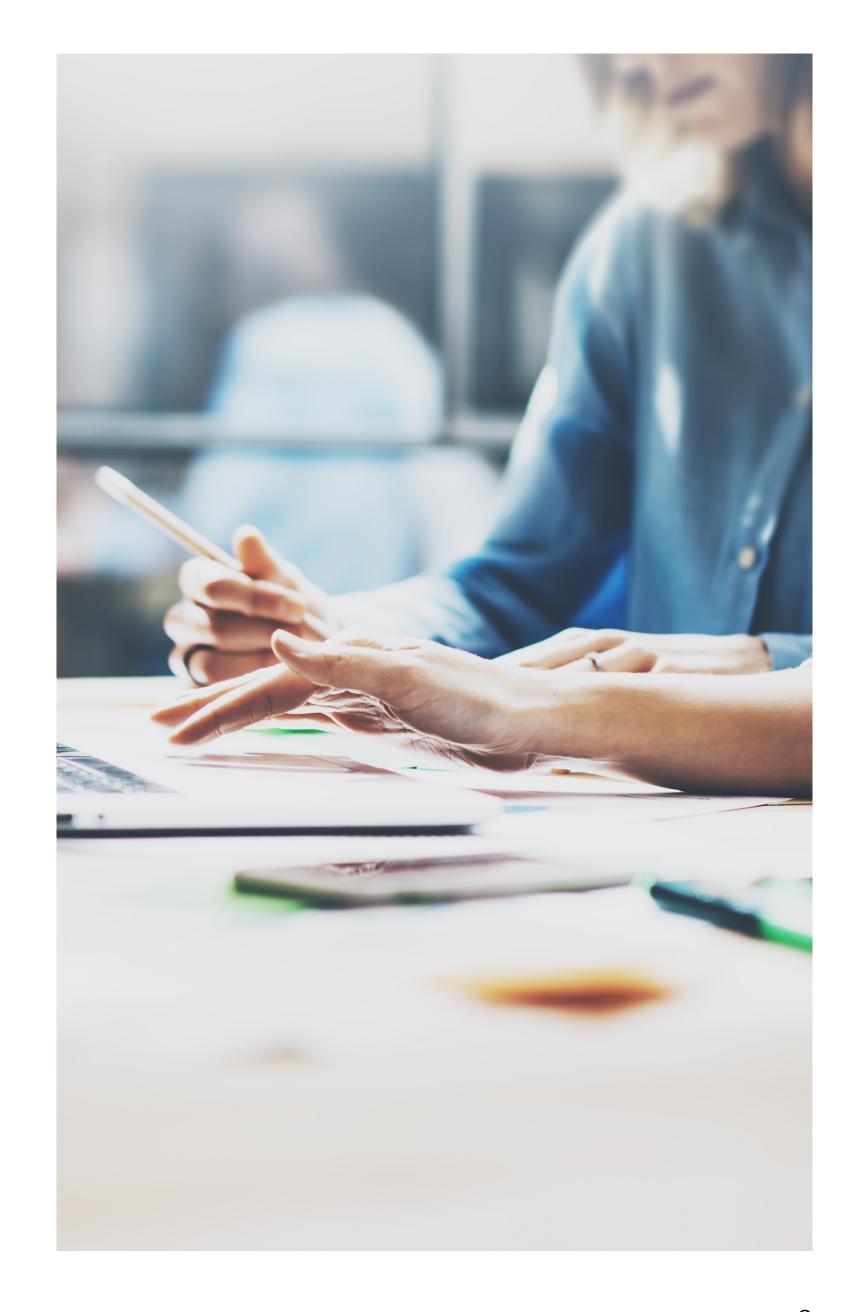
We are a team of creatives led by a creative. Which means nothing stands between your goals and our ideas.

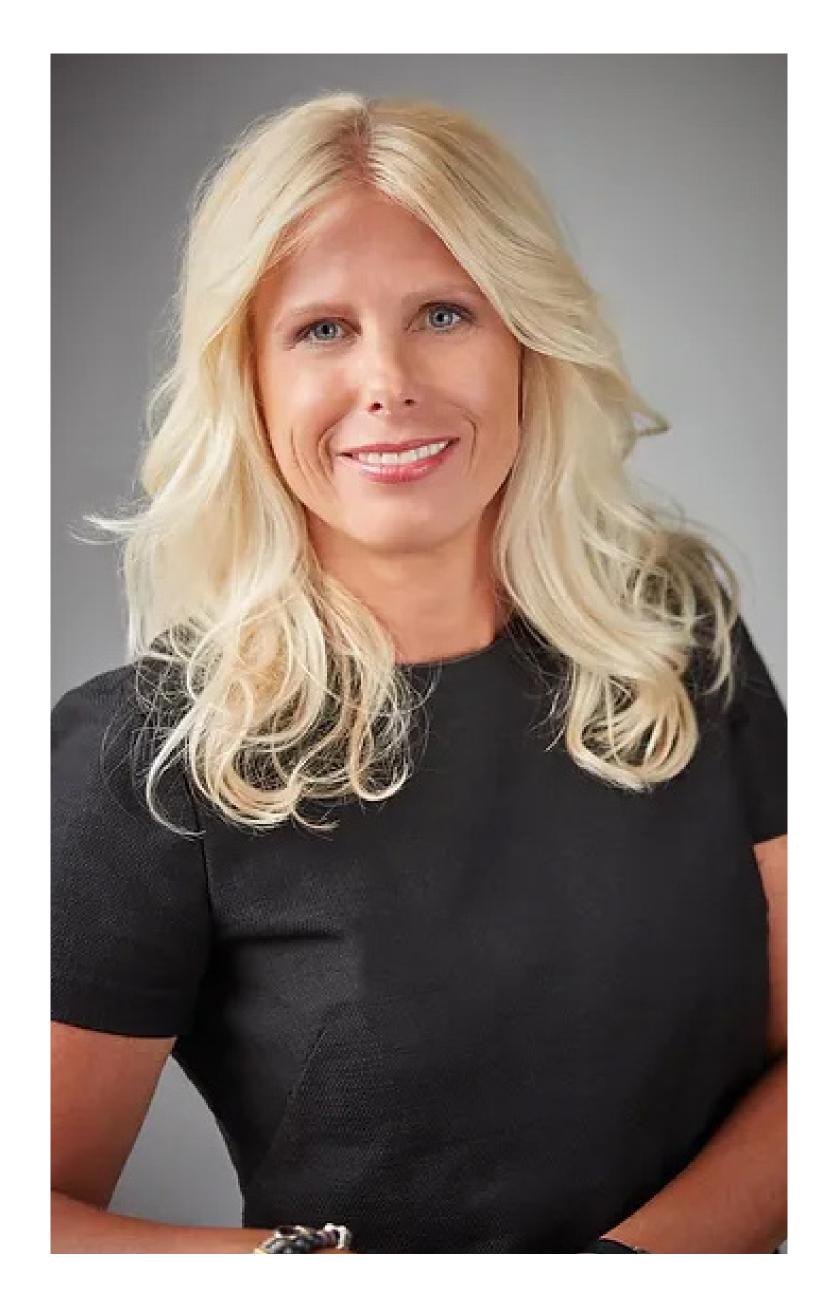
We listen.

We collaborate.

We create.

We put our best minds on the job. And together we develop intelligent comminication solutions that excite, inspire, but most of all, get results.





### **Debra Stack**

#### **Owner & Creative Director**

Never one to be satisfied with the status quo, Debra launched her WBE agency in 2001. As a nationally recognized Creative Director / Graphic Designer with more than 25 years experience, she knew exactly the kind of firm she wanted to create. One that streamlined and simplified the traditional agency model. One that was built on the core principles of exceptional design and advertising. And one that always put clients first.

The result is a team of talented designers, writers, strategists and marketers who are as passionate and driven as Debra Stack herself.

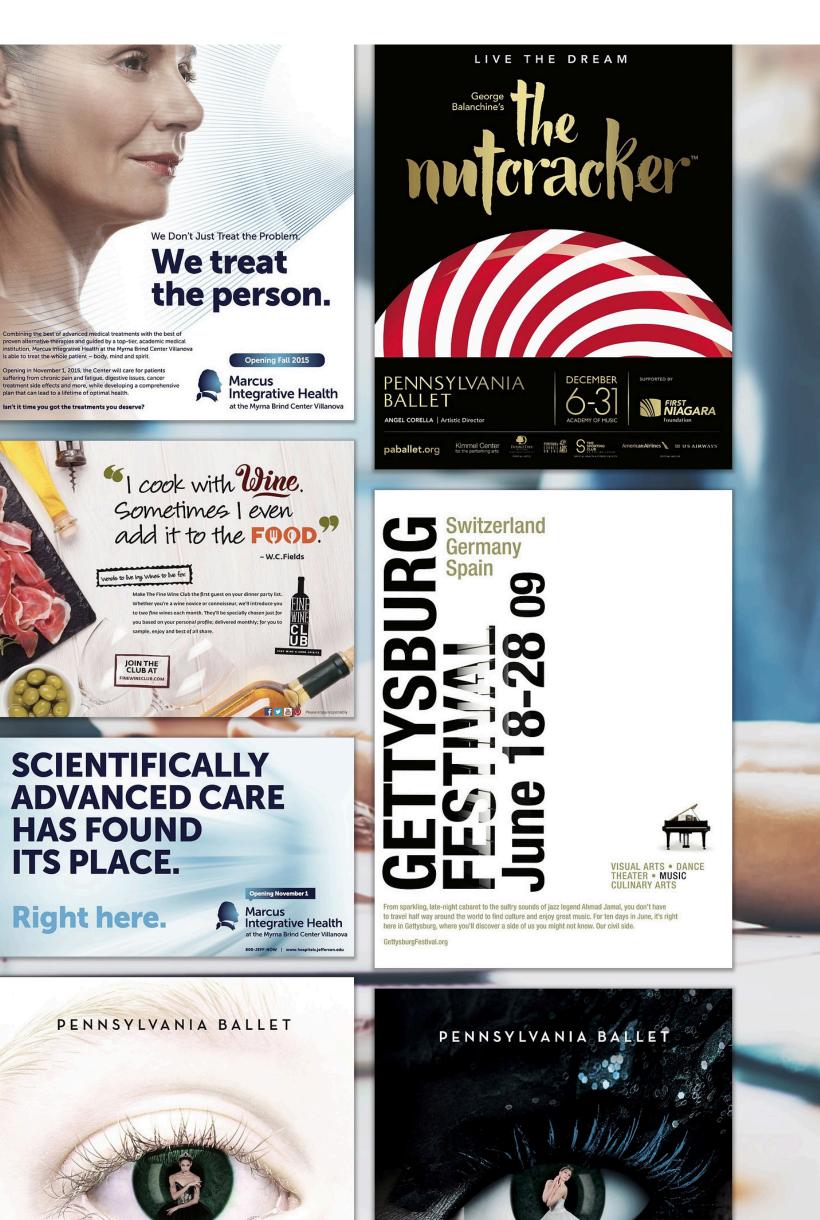
Since its inception, Debra has developed an impressive and growing client roster and firmly established itself among top design, advertising/marketing shops in Philadelphia and beyond, with such clients as The Philadelphia Museum of Art, Comcast, Penn Medicine, Temple Health, Barclays and The Wharton School.

Debra began her career first in NY and then continued her career at Tierney Communications, Philadelphia's largest fully integrated communications agency. As Senior Art Director/Senior Designer she designed and directed projects for some of Pennsylvania's most recognized brands, including the Pennsylvania Lottery, Independence Blue Cross, Peco Energy and TD Bank. Her national clients included Sunoco, McDonald's and Verizon.

Debra earned her BFA in Graphic Design at Moore College of Art and Design and lives in downtown Philadelphia, just a short walk from her second home — her office.







## 02 Services

- Corporate Identity & Branding
- Strategy Development
- Graphic Design & Motion Graphic Design
- Copywriting
- Multi-channel & Digital Advertising Campaigns
- Promotional Video/TV Commercials
- Web Design/Development
- Social Media Awareness, Promotion, & Engagement
- Tradeshow Booth, Signage, Video & Promotion
- Direct Mail
- Environmental Graphics/Signage

## 03 What sets us apart from our competition?

- Creativity
- Experience
- Efficient Problem-solving
- Compelling, Effective, Strategic Communications
- Diverse Experience across multiple Verticals including Healthcare, High Tech, Private Equity-owned and Publicly Traded Companies.
- Exceptional Execution



# O4 Clients whom we worked with Partial Listing























PENNSYLVANIA BALLET







FINE WINE & GOOD SPIRITS





## 05 Health Work

- 01 **Penn Medicine**
- 02 WCG 50th Anniversary
- 03 WCG Brand Video
- 04 **Temple Health**
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- 07 Jefferson Health Brind-Marcus Center



### 01

### Penn Medicine

Tagline
TV Campaign
Print, Digital & OOH Campaign

#### **Project:**

Penn Medicine - Horizon Termination Strategic Response

#### **Background:**

Today, "Your life is worth Penn Medicine" is arguably one of the most iconic taglines in all of Philadelphia branding. But we think its backstory makes Penn even more remarkable as a case study...

#### The Challenge:

Back in 2008, Horizon Blue Cross/Blue Shield, at the time the largest NJ health insurance company, notified Penn and CHOP that they would be terminating their contracts beginning spring 2009. This would mean that for Horizon customers, the hospitals of UPHS would become "out of network," and essentially only be viable options for the very wealthy who could afford to pay for their services. Under that scenario, not only would patients face the reality of losing some of the top doctors and hospital system in the region, but UPHS would also take a significant hit to their bottom line. The task was to put pressure on Horizon to renew their contract with UPHS, giving their customers continued access to some of the best healthcare around.

#### **Our Thinking:**

What began as a simple line of copy in the body of the first response ad held so much meaning, as soon as pen was put to paper we understood it had the power to become so much more for the Penn brand. The next task was helping the client understand what they were really holding in their hands. And so a campaign was born, expanding an ad that was meant to be a one and done PR support tool into the world of heart, and lung, cancer and pediatric care. Still going strong over 10 years later, we hold "Your life is worth Penn Medicine" dear, as a powerful example of what happens when our thinking and our creativity come together to problem solve for our clients.







#### YOUR LIFE IS WORTH PENN MEDICINE

What would you do to see your daughter graduate college? To live without the fear your heart will fail you?

The answer to these questions is what Penn Medicine means to patients. Many heart rhythm disorders can be complex and often life threatening. As the country's largest hospital-based Electrophysiology program, our team treats patients from around the world. With more than twelve years of experience in A-fib ablation and many options beyond drug therapy, treatment at Penn gives you the best chance to live a full, active life.



Hospital of the University of Pennsylvania Penn Presbyterian Medical Center Pennsylvania Hospital





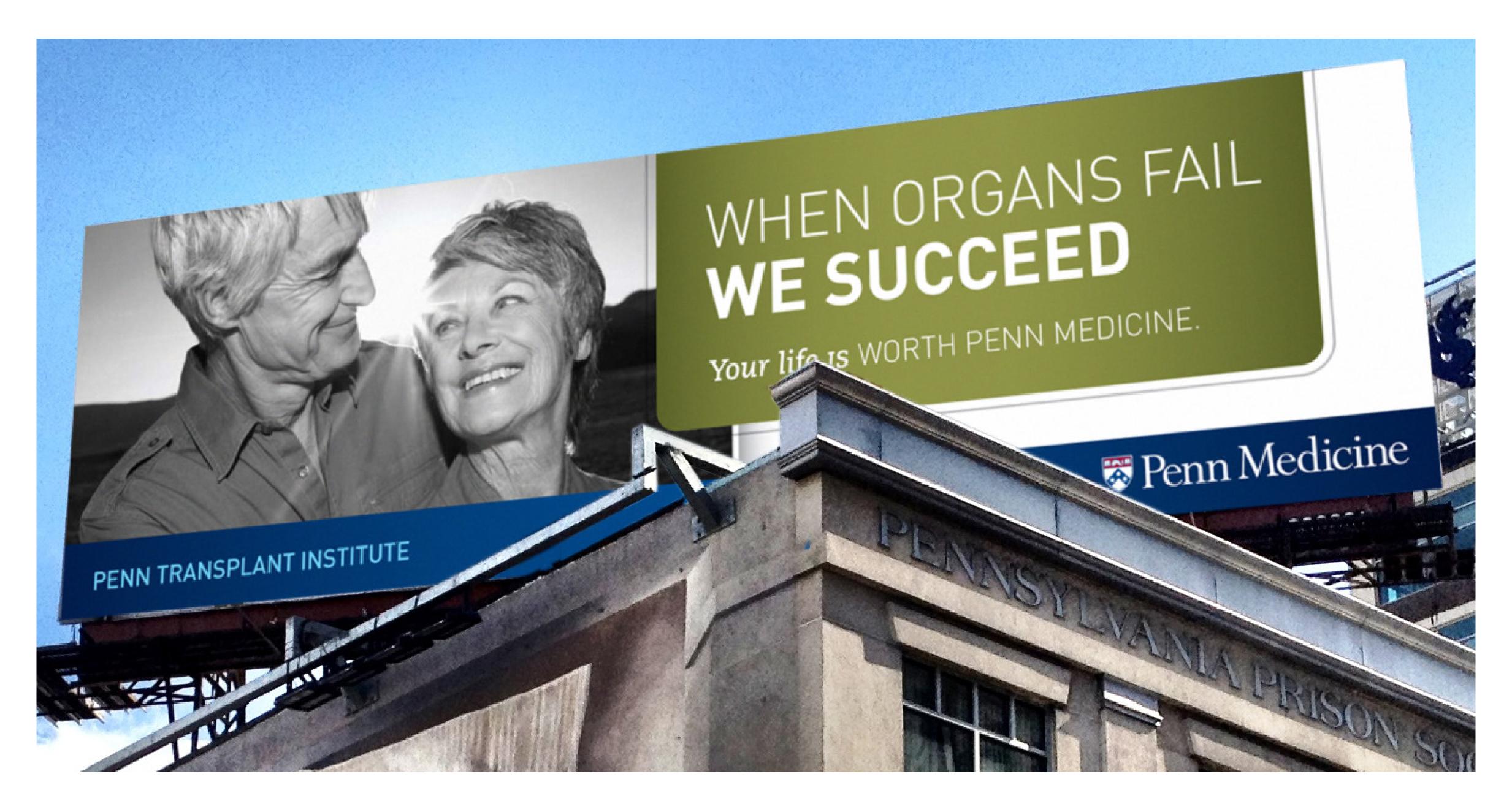
#### YOUR LIFE IS WORTH PENN MEDICINE

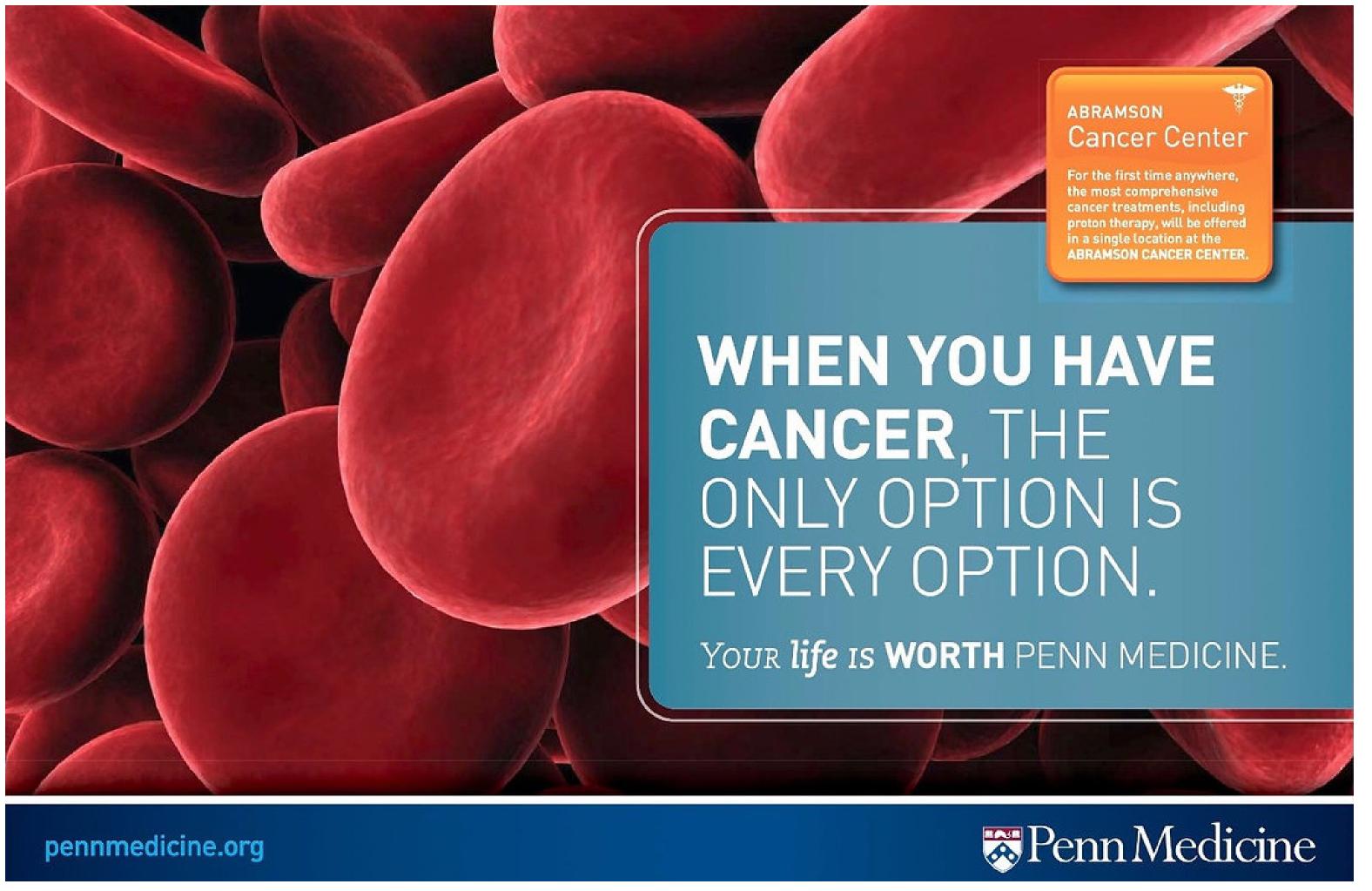
What would you give to breathe easily? To live without the fear your lungs

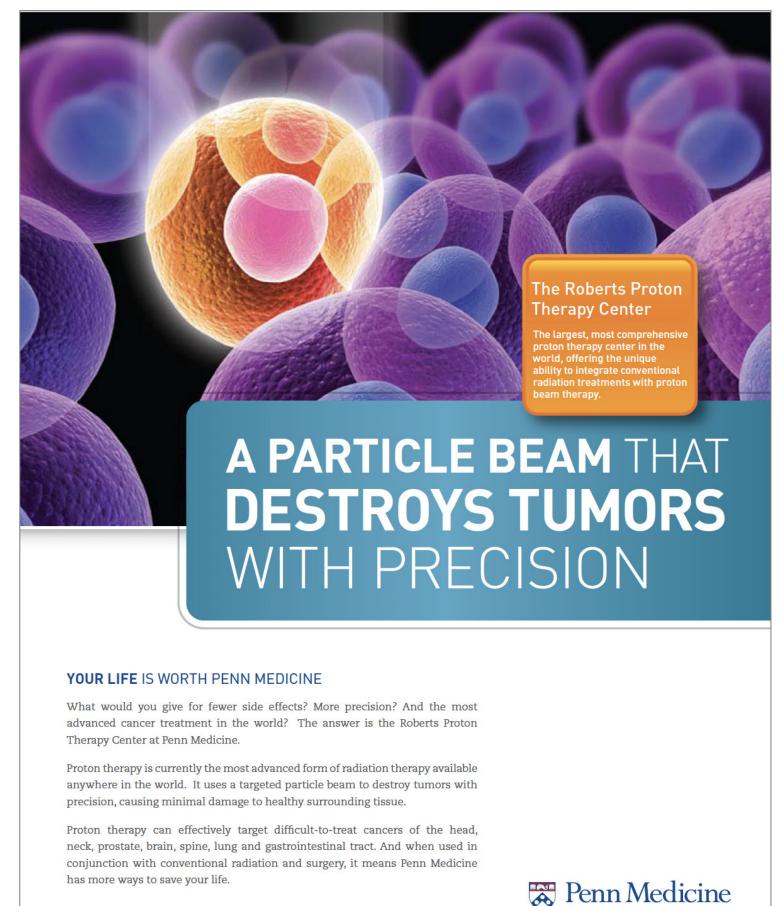
Penn Medicine is the answer to these questions. We offer hope to patients with respiratory disease and lung cancer because we offer them the most comprehensive lung program in the region. Early diagnosis, immediate treatment and surgical options give patients more ways to fight lung disease, including lung cancer. With more dedicated specialists and more experience, the Penn Lung Center is your best chance of survival.



Perelman Center for Advanced Medicine at the Hospital of the University of Pennsylvania | Penn Presbyterian Medical Center | Pennsylvania Hospital







Perelman Center for Advanced Medicine at the Hospital of the University of Pennsylvania

800.789.PENN PennMedicine.org

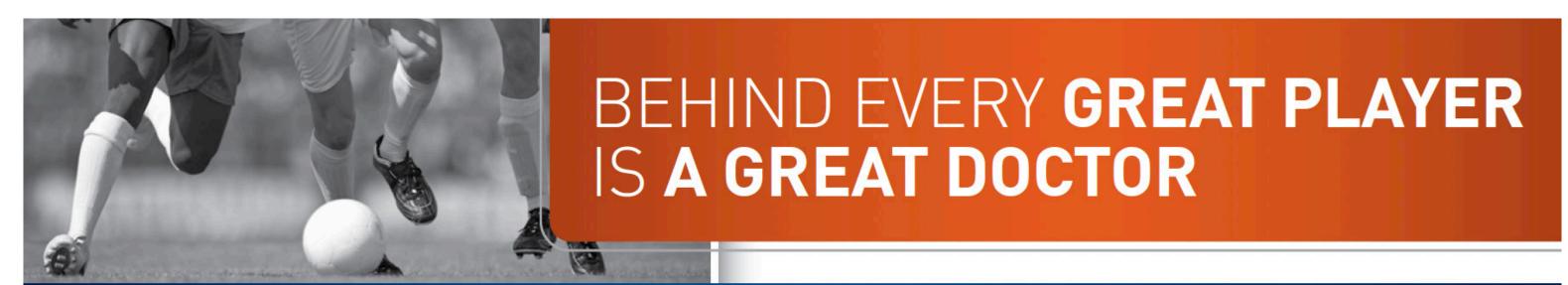
## NOPAIN NO PAIN

LIFE IS WORTH PENN ORTHOPAEDICS

Hospital of the University of Pennsylvania | Penn Presbyterian Medical Center Pennsylvania Hospital | Penn Medicine at Radnor | Penn Medicine at Cherry Hill Penn Medicine at Bucks County | Weightman Hall (University of Pennsylvania campus)

PennMedicine.org





PennMedicine.org

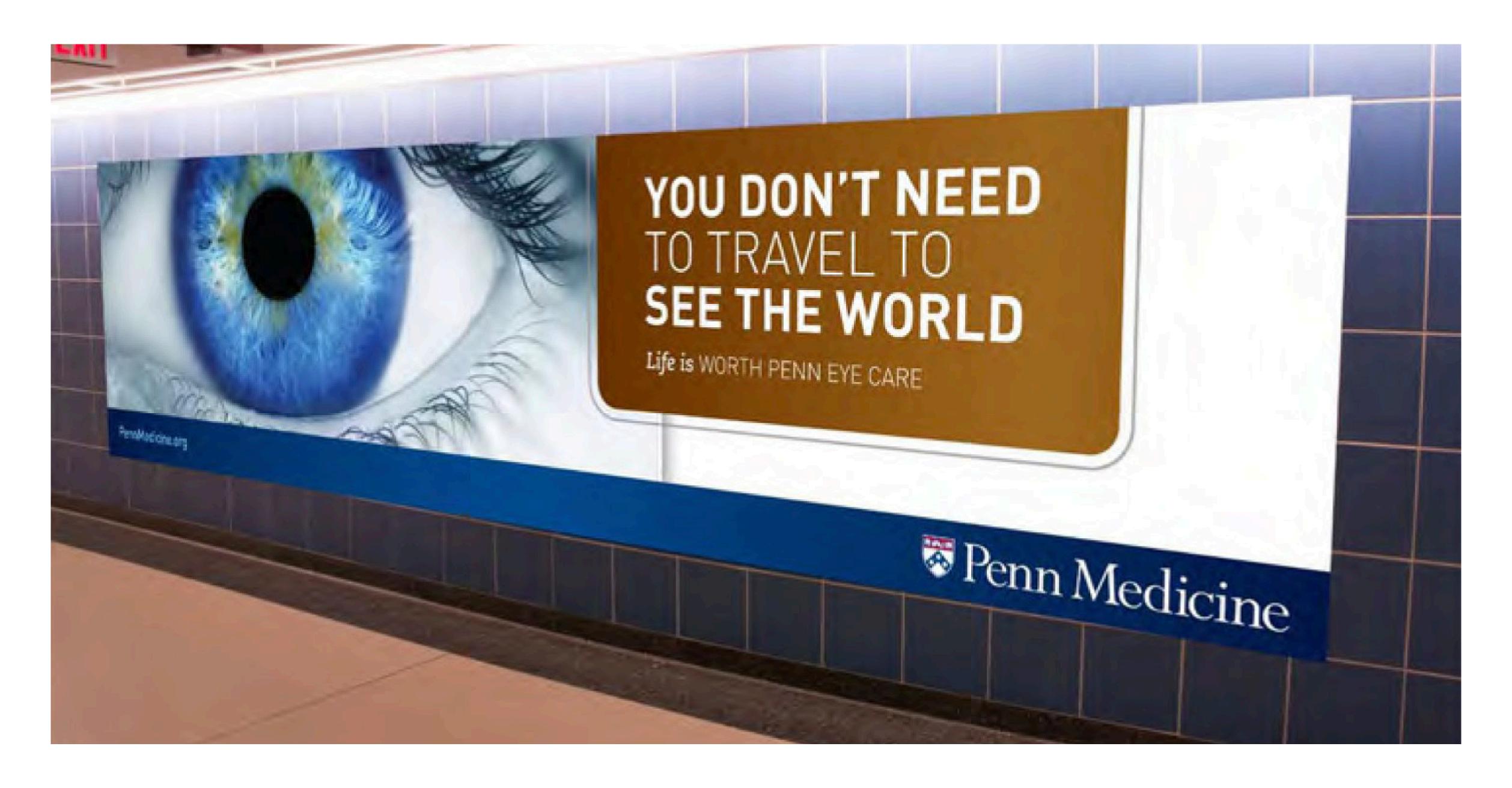
Penn Medicine

## WHEN IT COMES TO YOUR EYES, CONSIDER THE PLACE WITH THE HIGHEST VISIBILITY

LIFE IS WORTH PENN EYE CARE PennMedicine.org

Penn Medicine





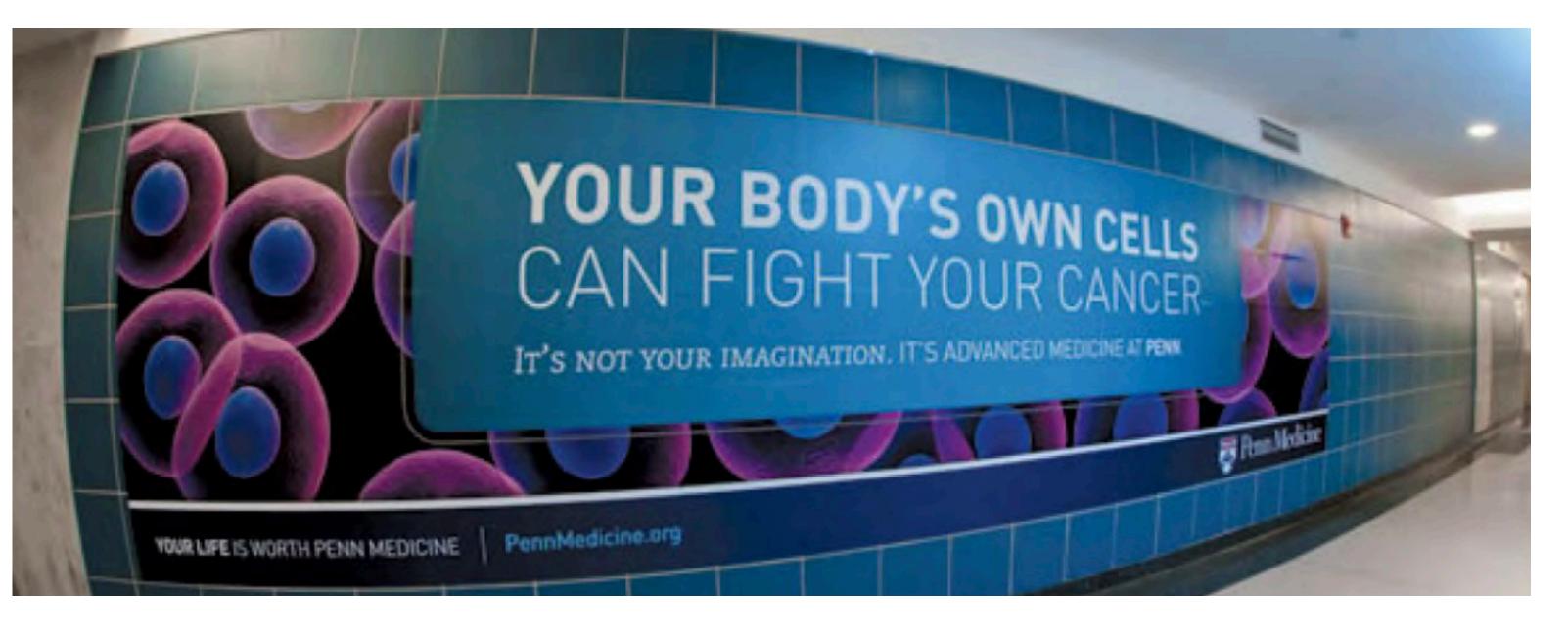












Main TV Spot: 60 Sec



Penn Medicine: Anthem

<u>Click here to view</u>

**Service Line TV Spots: 30 Sec** 



Penn Medicine: Proton Therapy

<u>Click here to view</u>



Penn Medicine: Heart Failure

<u>Click here to view</u>



Penn Medicine: Personalized Medicine

<u>Click here to view</u>

## 02

## WCG 50th Anniversary

Tagline
Identity System
Print
Micro-site
Videos
Trade show
Signage

#### **Project:**

WIRB 50th Anniversary

#### **Background:**

WCG (WIRB Copernicus Group) currently holds 26 related sub brands, all revolving around ethical review, and clinical/ technology support services for those who perform clinical trials around the globe. While we were working on various projects to reconfigure the brand architecture, rationalize visual identification, and develop various print ads and collateral, one of the brands (WIRB – Western Institutional Review Board) was about to celebrate their 50th year in business. Almost as an afterthought, the client tasked Stack with developing some kind of marketing campaign to mark the occasion.

#### The Challenge:

Though we had been doing what we considered "good work" across the family of brands, we felt strongly that without an overarching brand strategy that was (1) relevant and emotionally connected with the target audiences and (2) cohesive across everything we did, the individual marketing and advertising efforts weren't working together to build something larger than the sum of the parts. And, consistent with the rest of the business, WIRB did not have a set brand positioning to build from. Beyond hitting the 50th milestone, there was no other message that WCG was looking to build on or communicate.

#### **Our Thinking:**

While hitting their 50th anniversary was a really big deal internally, we believed that if we didn't find a way to make that relevant and meaningful to our current and prospective clients, we'd largely just be talking to ourselves and lose a potentially powerful opportunity to make a statement in the industry. Further, we believed that finding the right brand positioning for WIRB and the right messaging surrounding the 50th could be a good launch point for attacking the larger brand positioning opportunity.

## WCG 50th Anniversary

#### Our Thinking Continued:

Tactically, we recommended making a series of documentary style videos the centerpiece of the efforts, delivered through a new micro-site designed around WIRB's 50th and our hope was that while moderating the interviews that would become the final videos, we'd find inspiration for a brand positioning that we could translate through the rest of the organization and sub brands. From 3 days of interviews with over 30 employees at all levels of the organization, board members, and even past employees, we developed the brand positioning and subsequent messaging of:

#### **Pioneering Together**

Using WIRB's 50th anniversary as the first communication point, we began communicating what Pioneering Together meant to all levels of stakeholders – forming a deliberate focus and source of pride internally, as well as a meaningful and compelling message to current and target prospects externally. After seeing the power of that positioning for WIRB, WCG adopted the positioning for the entirety of the company, and is now working to communicate what "Pioneering Together" means through each of their sub brands and product lines.



## Celebrating



Years of Pioneering, Together.



It isn't in our nature to seek the limelight or to sing our own praises. But when you turn 50, well, that's something pretty special. We don't want to celebrate alone though, because we know the real power comes from pioneering together. To all of those who share our passion for protecting people and are inspired by science and medical discovery, a heart felt thank you for joining us on our first 50 years of pioneering together!

www.wcgirb.com/50









As the first independent ethical review board and a global leader in research ethics, we reflect on the pioneering spirit that brought us to life, the can-do attitude that's kept us going, and the vision that guides us into the future.

At the 2018 DIA Annual Conference, we invite you to explore and celebrate our journey & accomplishments.

The real power behind our success comes from working together.

This is the story of how a single idea changed the world. And how together with our partners we are protecting lives and helping to fuel scientific and medical progress, all around the world, every single day.



#### It All Began with One Women

philanthropist, Dr. Bowen founded Western IRB (WIRB), the first independent review board dedicated to protecting the rights and welfare of patients involved in clinical trials in 1968. WIRB was established three years before the National Institutes of Health (NIH) required ethics review of human research, four years before the news media brought the Tuskegee study to public awareness, and eight years before federal regulations demanded IRB review of human research.

The first from her rural Mississippi family to complete her college degree, Dr. Bowen continued on with her studies, graduating from medical school in 1963 when only six percent of the physicians in the United States were women.

She was a prolific medical researcher and tireless ambassador for human protection in clinical trials, co-authoring 31 medical journal papers and making more than 130 presentations at workshops, conferences and board meetings from Olympia, to Washington, D.C., to Santiago, Chile, from 1968 to 2009.

As a researcher in endocrinology at the Virginia Mason Medical Center in Seattle, Dr. Bowen befriended a patient named Robert Schmidt, of the Olympia Brewing Co., who was instrumental in convincing her to move to Olympia, WA and begin a private medical practice. In order to continue her research, Dr. Bowen needed a non-profit entity to administer her research grants. Schmidt suggested she use the Olympia Turmwater Foundation, a non-profit group established by the Olympia Brewing Co. in order to pursue community philanthropy. Unbeknownst to anyone at the time, this arrangement between Dr. Bowen and the foundation was the beginning of a new era in medical research oversight, which was shifting away from universities and taking on a more independent path.

Over the next several years, as the federal regulations governing human medical research evolved, so did the WIRB board. The Turnwater Olympia Foundation board members were replaced by a board of medical and lay people, as

 $Now-fifty years \, later-WIRB \, remains \, the \, first \, and \, largest \, independent \, review \, board \, in \, the \, world, \, and \, is \, widely \, independent \, review \, board \, in \, the \, world, \, and \, is \, widely \, independent \, review \, board \, in \, the \, world, \, and \, is \, widely \, independent \, review \, board \, in \, the \, world, \, and \, is \, widely \, independent \, review \, board \, in \, the \, world, \, and \, in \, the \, world, \,$ 

#### WIRB and Ethical Review through the Years



#### 1981

Based on the recommendations in the Belmont Report HHS



1971



Western Institutional Review Board (WIRB) is founded by medical research pioneer, celebrated physician and noted philanthropist
Dr. Angela J. Bowen. WIRB becomes the first organization of its
kind, dedicated to protecting the rights and welfare of patients involved in clinical trials.



2001

WIRB solidifies its partnership with institutions by expanding its services to include the administration of Institutional Biosafety Committees (IBCs). WIRB-Copernicus IBC has administered IBCs for more than 600 institutions, reviewed more than 400 human gene transfer clinical protocols, and conducted more than 4,500 vened IBC meetings in the U.S and abroad.



The NIH requires ethical review of human research. The first



2003 WIRB is the first independent IRB to earn accreditation by the Association for Accreditation of Human Research Protection Programs (AAHRPP), for meeting rigorous standards of ethics, quality, and protections for human research.



1976 Publication of the historic Belmont Report, which identifies basic ethical principles and guidelines to address ethical issues arising from the conduct of research with human subjects. The Belmont Report was—and still is—the foundation upon which modern



2012 Together with Copernicus Group IRB, WIRB becomes a founding member and namesake of the WIRB-Copernicus Group (WCG). With more than 20 of the clinical research industry's most well-respected and innovative service companies, WCG endeavors to increase the speed and quality with which new therapies are brought to market. WIRB and Copernicus Group IRB, with New England IRB, Midlands IRB, Aspire IRB and IRBNet, make up the WIRB-Copernicus IRB Group.

2015 WIRB follows Copernicus Group IRB, to become the second independent IRB to achieve ISO 9001:2008 certification in recognition of its rigorous quality management standards. Like all members of WIRB-Copernicus IRB Group, WIRB is recognized for its extraordinary commitment to efficiency, the hallmark of its

many continuous process improvement, quality management, and



2015 WIRB expands its International Fellows Program to include the study of research ethics at New York University (NYU) Langone Medical Center. In addition to the six months the Fellows spend learning about clinical research oversight at the WIRB campus in Washington State, the program now includes a two week session during which they will study research ethics at the NYU Center for Bioethics in New York City.



2018 Now—fifty years later—WIRB remains the first and largest

independent review board in the world, and is widely regarded as the "gold-standard" of research ethics.

#### Fifty Years

Sixhundred Months Twothousand Fourhundred Weeks Eighteenthousand Twohundred Fifty Days Fourhundred Threethousand Twohundred Hours

Since 1968

#### Looking Ahead to the Next 50 Years

With Western IRB as the anchor to the WIRB-Copernicus Group (WCG), we have constructed a suite of solutions and combined organizations designed to create efficiencies in the clinical trial continuum that reduce bottlenecks and open pathways to accelerate the start-up and conduct of clinical research. As such, WCG is the world's leading provider of solutions that measurably improve the quality and efficiency of clinical research. The industry's first clinical services organization (CSO), WCG enables biopharmaceutical companies, CROs, and institutions to accelerate the delivery of new treatments and therapies to patients, while maintaining the highest standards of

#### Read what leading experts in medical research think about WIRB:

WIRB has been the leader in human subject protections for a very long time. I know I date myself, but it seems like yesterday that WIRB began protecting human subjects. WIRB is to be commended for its excellence, its leadership in adapting to the evolving regulations and standards, its openness to serving as a role model for other groups involved in protecting human subjects, and the commitment of its employees to advance IRB standards globally by spreading the word about how they do what they do, with enthusiasm."

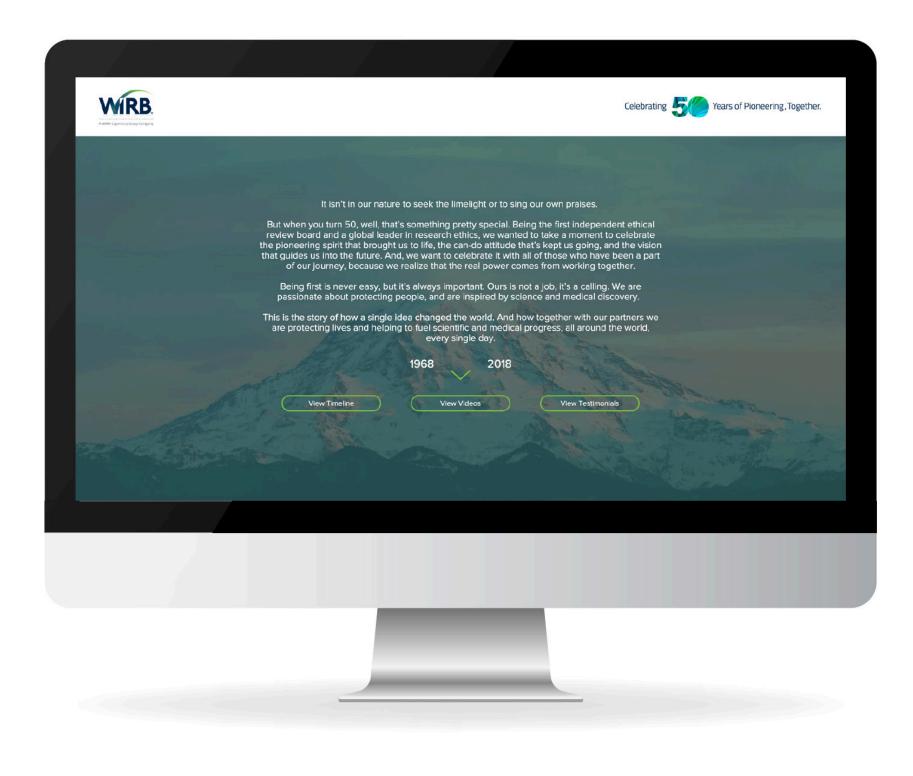
— John M. Falletta, MD, — Chief of Division of Pediatric Hematology-Oncology and IRB Chair, Duke University Medical Center and Medical School; Pediatric Oncologist and Hematologist, Texas Children's Hospital; Member, WCG Oncology Advisory Board

In working with WCG over the years I have found the organization to be committed to human subjects protection by following rigorous internal policies and procedures. WCG has also been a key pioneer in pressing forward to use technology to enhance informed consent, ensure thorough, timely reviews, and to advance education for its staff and the investigators and institutions they work with

- Arthur S. Caplan, PhD, - Professor of Bioethics, NYU Langone Health

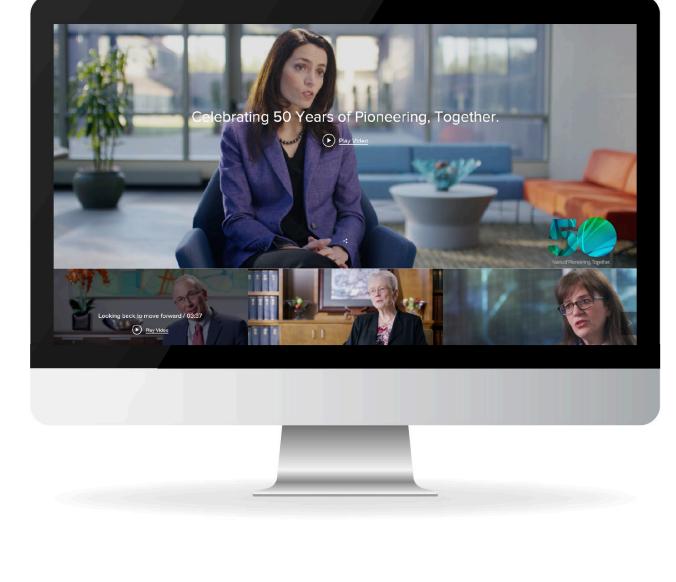
eering is part of WIRB's DNA. From its trailblazing founder, Dr. Angela Bowen, who changed the who is measurably improving the way that cirrical research is consocied, which has no provide in making drug development safer and more efficient over the past 50 years. Hook forward to seeing what the company will accomplish next." ho is measurably improving the way that clinical research is conducted, WIRB has played a leading

Obstetrics, Gynecology and Reproductive Science, Mount Sinai School of Medicine; Past Chair, American Medical Group Association; Member, WCG Board of Advisors.

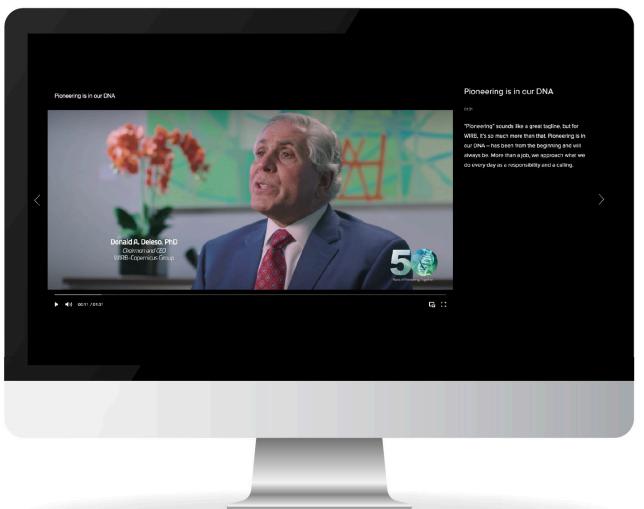


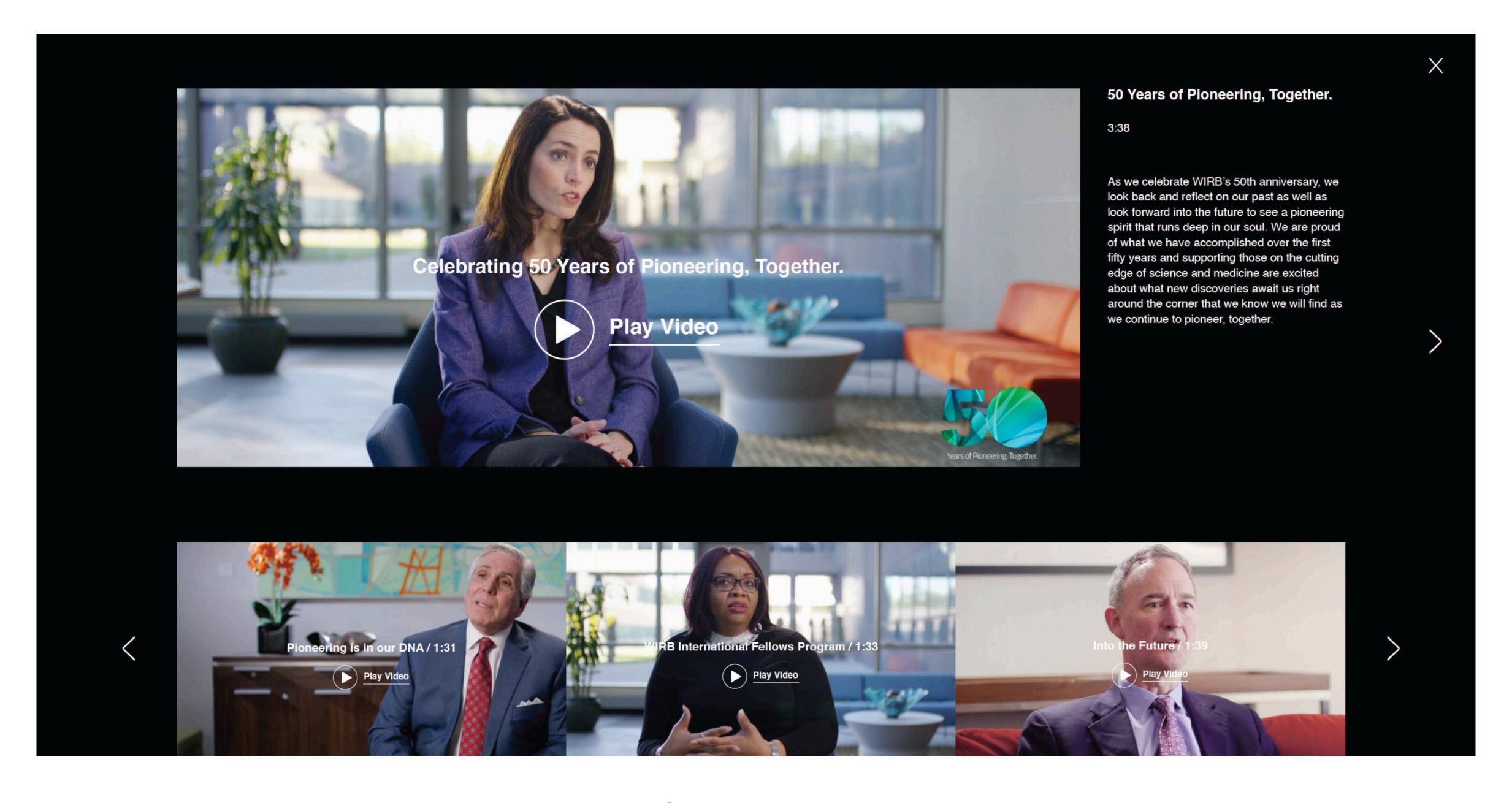
Click here to view website











Stack Creative Agency
Health Work

Click here to watch videos



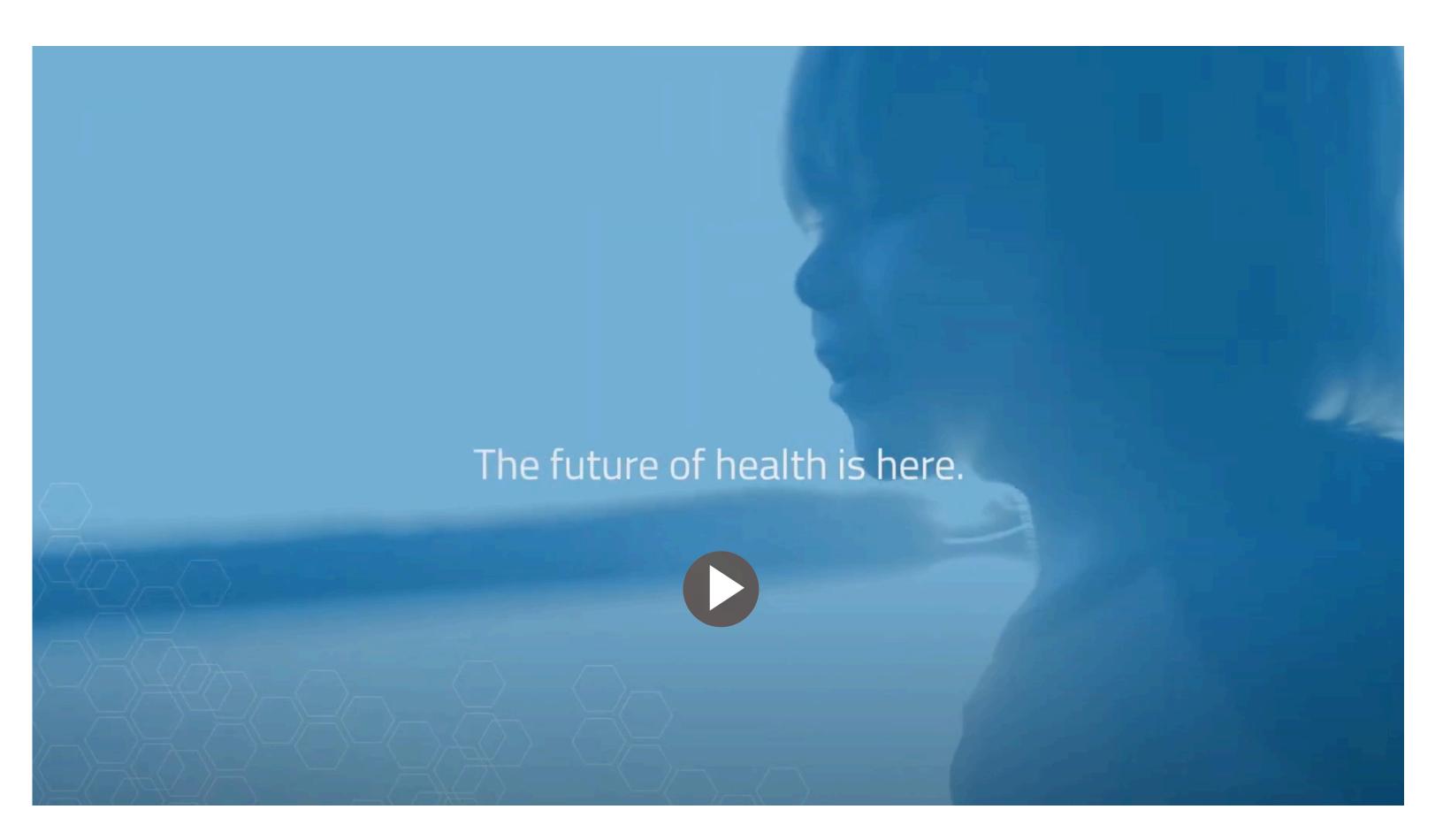




## 03 **WCG**

#### **Brand Video**

WCG is the world's largest and most trusted provider of regulatory and ethical review services for human research.

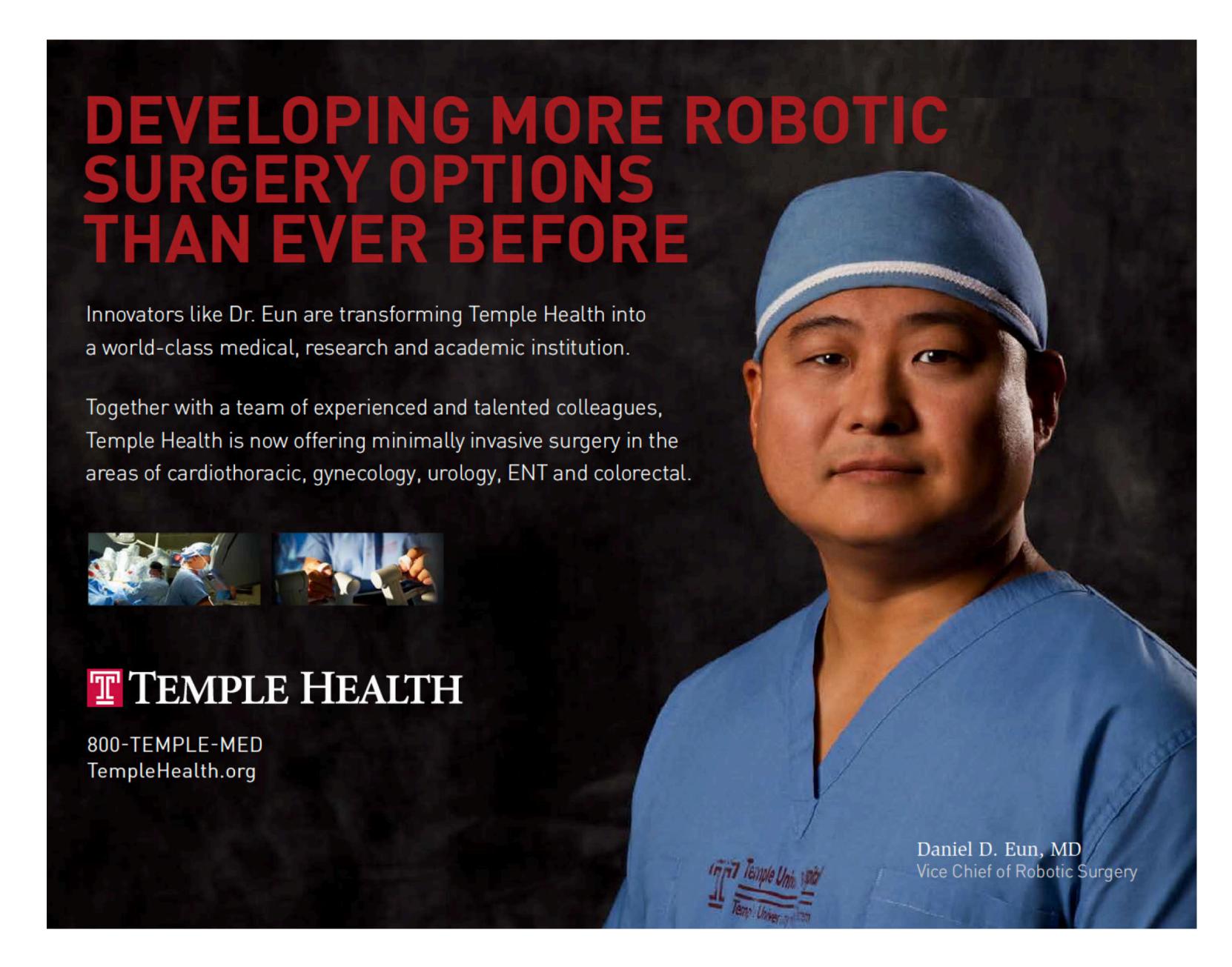


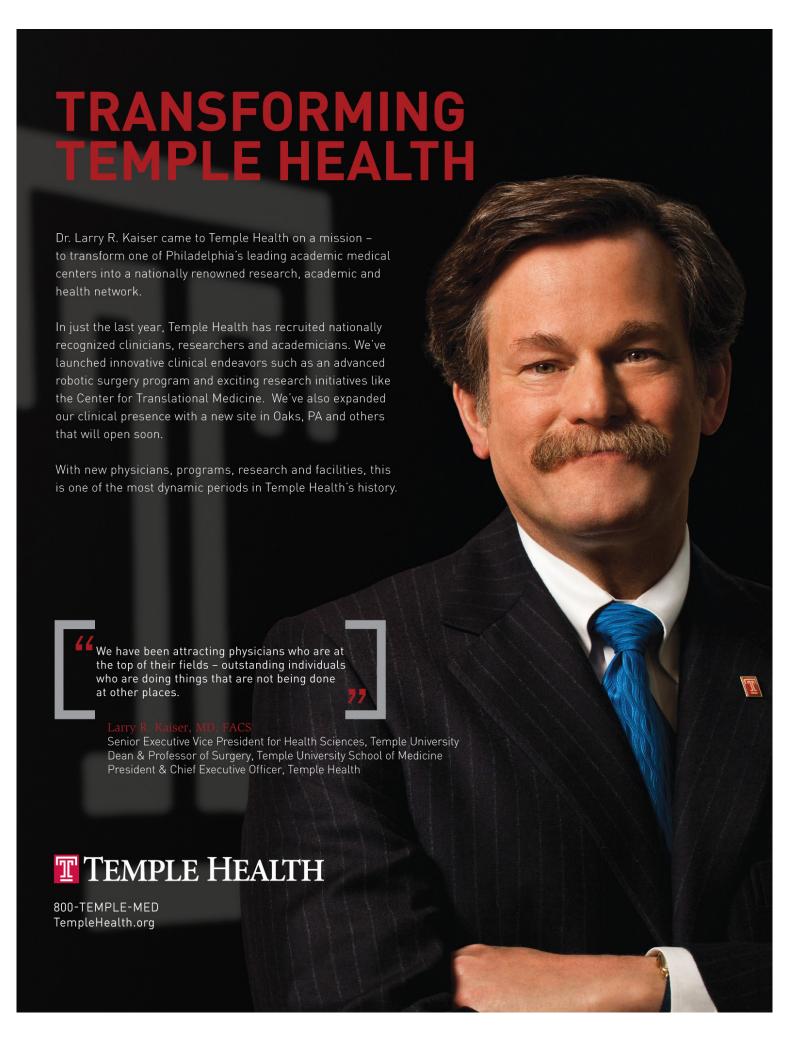
Click here to view

## 04

## **Temple Health**

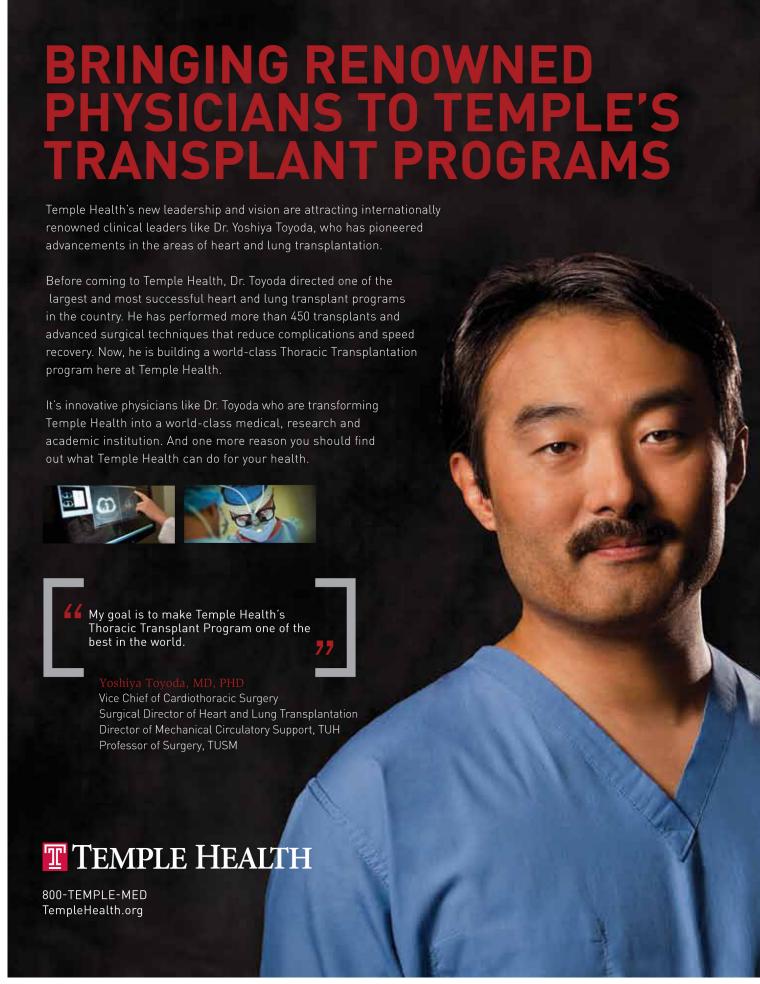
Print, Digital & OOH Campaign
Marketing Report
TV Commercial



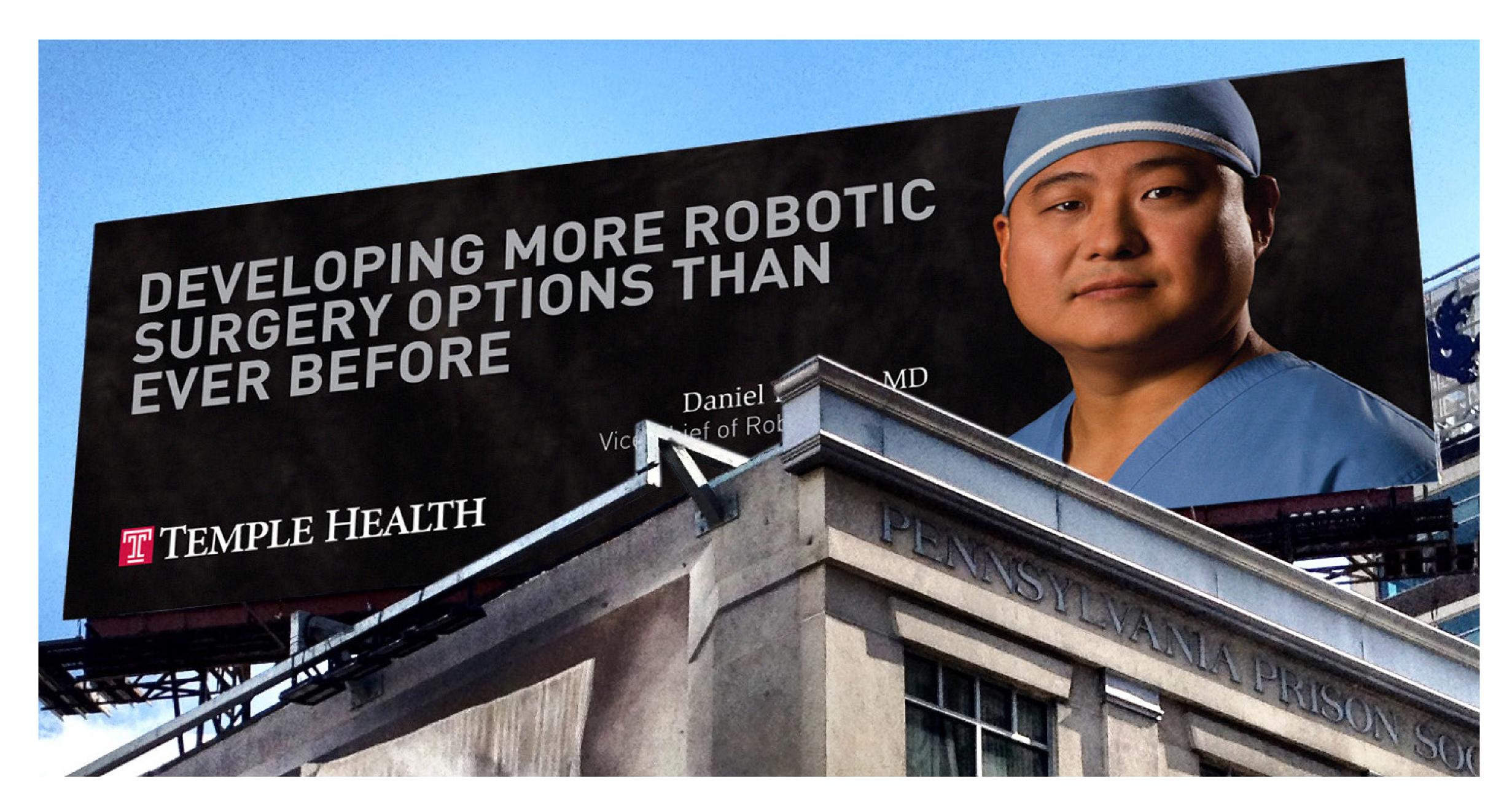












## **Temple Health**

**TV Commercial** 

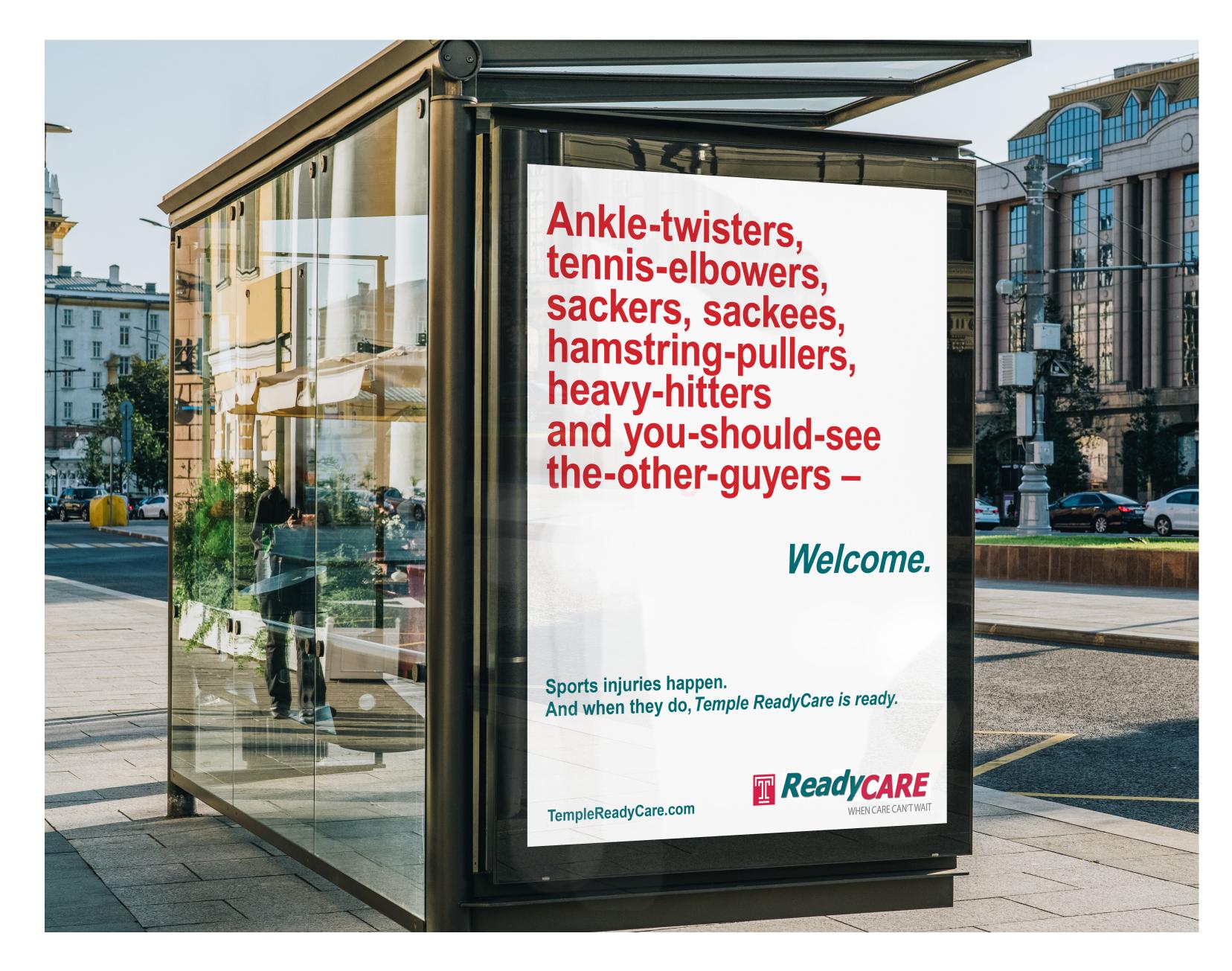
"Tommorow is Here."



Click here to view

## O5 Temple Health ReadyCare

**Print, Digital & OOH Campaign** 



Coughers, sneezers, nose-runners, high-feverers, swollen-glanders, head-pounders and so-achy-you-can't-movers —

Welcome.

#### Flu Shots now available at Temple ReadyCare.

Whether you need to treat or prevent the flu, Temple ReadyCare is ready. Temple ReadyCare is the region's only urgent care facility staffed by Temple physicians. Which means when you have an unexpected illness like the flu – a Temple physician is ready to care for you **7 days a week including weekday evenings and most holidays.** 

To learn more about our full-range of services please visit TempleReadyCare.com



Weekend warriors, tummy-achers, snifflers, sneezers, daredevils, worry warts, and accidents waiting to happen –

Welcome.

## No matter what kind of non-emergency medical care you need, *Temple ReadyCare is ready.*

Welcome to Temple ReadyCare, the region's only urgent care facility staffed by Temple physicians. Which means when you have an unexpected illness, injury or situation that needs immediate medical attention – like a bad cough, an unexplained backache or even a game-day injury – a Temple physician is ready to care for you **7 days a week including weekday evenings and most holidays.** 

- Diagnosis and treatment for a full range of illnesses and injuries
- X-ravs and lab testing
- Flu, Tetanus and other immunizations
- Sport, school and work physicals
- · Walk-in care, no appointment necessary
- Typically faster than the ER
- Most insurance accepted
- Free, convenient parking



## 06

## Temple Health Robotic Heart Surgery

**TV Commercial** 



Click here to view

# Jefferson Health Brind-Marcus Center of Intergrated Medicine

**Print, Digital & OOH Campaign** 

